

City of Hays
City Commission
Work Session Notes

Thursday, June 16, 2016 – 6:30 p.m.

Present: Eber Phelps, Shaun Musil, James Meier, Lance Jones, John Bird, Toby Dougherty and Kim Rupp

Absent: Henry Schwaller IV

June 2, 2016 Work Session Notes

There were no corrections or additions to the minutes of the work session held on June 2, 2016; the minutes stand approved as presented.

Commercial Insurance Renewal – 2016/2017

The City's Commercial Insurance Policy with BRIT Insurance will expire on July 1, 2016. Arthur J. Gallagher provides for critical insurance oversight for the City as the Insurance Broker. Requested package quotes from seven carriers by Arthur J. Gallagher resulted in only one responsive and responsible bid from the incumbent in the amount of \$196,220. The outcome translates into a 4.9% increase or \$9,197 more than the prior period. City staff recommends pursuing the 2016/2017 Commercial Insurance renewal with the incumbent insurance companies State National Insurance Company, Hartford, Old Republic, Hanover, and BCS as per the expiring policies.

Christina Pyle, with Arthur J. Gallagher, explained that they did go out to market this year for the insurance renewal, which hasn't happened in a couple of years. She stated they wanted to make sure they were doing due diligence to be sure they were getting the most effective pricing for the City. The other six carriers that were approached declined simply because they could not compete with the pricing that BRIT is currently providing.

At the June 23, 2016 Commission meeting, Commissioners will be asked to authorize the City Manager to renew the 2016/2017 insurance coverages with

the incumbent insurers for \$196,220 to be funded from the Intergovernmental Insurance and Surety line item.

Other Items for Discussion

Chairperson Phelps commented there was good attendance at the Great Plains Fly-In at the Hays Regional Airport this year with the main attraction being the B-25J Bomber.

The work session was adjourned at 6:41 p.m.

Submitted by: _____

Brenda Kitchen – City Clerk